

# The phenomenon: Pop-up magazines

Savvy publishers, such as Hearst (New York City) and ShortList Media (London), are launching new print products for millennial women.

These free, premium publications, short, easy reads of 40 to 46 pages, have a global perspective and a local point of view, focusing on attainable, fresh fashion and beauty and what's in stores right now.

With a targeted distribution model, publishers "meet their readers at the party", where they are ready to read, handing copies to stylish women in key urban neighbourhoods.

Many also turn the limited print run into a marketing opportunity: like pop-up food trucks, each day during the key distribution period the magazine reveals on social media the location of its street team, which has both copies and tote bags filled with swag to give away to cool, young women. The "get-it-while-its-here" message creates social media buzz.



#### **TWITTER**

Excited to get a copy of @StylistMagazine this morning

@LadiesWhoLunch



Hearst, from the editors of Marie Claire

#### First issue:

September 8, 2014. Weekly distribution by hand and in salons for four-week test





#### TWITTER

I LOVE this magazine. Thank you @Emrocro for sending and HUGE congratulations @TrendingNY

@LibertyLndnGirl

# STYLIST ShortList Media

First issue: October 7, 2009. Weekly hand distribution in London and beyond 13 U.K. cities 2013: Expanded to France

2014: Announces expansion to UAE



#### COMPACT

From the editors of The Kit

#### First issue:

September 8, 2015. Weekly distribution by hand and at Cadillac Fairview shopping centres







#### TWITTER

Each time @TheKit Compact comes out it's like a scavenger hunt as I scour the city in an effort to get my hands on the new issue #the6six

@MsMelissaGreer

# The Kit Compact

Proudly named the 2017 Magazine of the Year and Best Fashion Magazine by the Canadian Magazine Awards

**Quantity:** 50,000 copies in Toronto. September 2016 distribution for 125,000 copies includes:

Toronto: 50,000
Vancouver: 25,000
Edmonton: 17,500
Calgary: 17,500
Ottawa: 15,000

Target: Fashionable female millennials+

Distribution: Handed to target reader wherever

we can capture their undivided attention

Format: 8.875 X 10.75" Binding: Saddle stitched

Paper Stock Body: 38# Prominence Plus Paper Stock Cover: 70# Influence Gloss

A digital replica of The Kit Compact will be published on thekit.ca, extending the magazine's reach beyond print circulation to thekit.ca's loyal digital readership and 70,000 e-newsletter subscribers.



## Meet our Reader

The millennial generation has increasing influence both in purchasing power and in an ability to alter other generations' spending habits. Our surveys indicate:



FEEDBACK

the best

magazine

Toronto."

of its kind in

"It's probably

The Kit Compact reader is a highlyeducated female in the 18-49 age category. Our hand-to-hand distribution model ensures that we closely reach our target audience.

96% of The Kit Compact readers surveyed are female

FEEDBACK
"CURRENT, RELEVANT,
FASHION NEWS."

Target reach **80%** ages 18-49

Core target reach

**3**/**0** ages 18-35

## FEEDBACK

"Easy. Fun. Interesting. My fashion dose in a capsule."

Post-Secondary +93%



+85% of reader respondents will seek out the next issue

#### **FEEDBACK**

"I wish it was available in other cities. It was given to me by a friend from Toronto at the airport - as she had picked it up and already read it!"



## **Editorial**

We know the best recommendation comes from a trusted friend or brand. Nowhere is this more true than with the millennial reader and shopper; who live in a social sharing economy. We're committed to giving our readers tremendous value for their time spent with us.

Like The Kit, The Kit Compact is about shopping, beauty and great style, but with a focus on the city, accessible price points and what's in stores that very moment.





100%

ambassadors rate The Kit Compact highly





With The Kit Compact's hand-to-hand distribution model, our brand ambassadors often receive front-line feedback. So The Kit surveyed the brand ambassadors and here is what they said:

ALMOST
100%
of brand
ambassadors
indicate that
they are often
approached
for an issue
of The Kit
Compact

samples are 100% positively received

96% often see people reading The Kit Compact as soon as they hand it out

of brand ambassadors have observed a noteable increase in awareness of The Kit Compact over the past few months

77% are often asked when and where readers can pick up a future issue

compact

### LOCAL FEATURES

The best of Vancouver, Edmonton, Calgary, Toronto, Ottawa style: the coolest beauty and fashion buys; profiles of local stylish women; and editor black books of the city's hottest addresses

#### The Index

The super fun ways to love your city now

#### **Now Trending**

Trends to try, products to buy, pieces to lose your mind over

#### Street Style Star

A chic local woman spills about her style

### NATIONAL FEATURES

Cutting-edge photo shoots; how-to trend stories; thoughtfult personal essays; shopping specials and gift guides

#### The Beauty Desk

The beauty bounty that lands in the office and never leaves our beauty editor's sight

#### The Beauty Essay

A humorous account of a person's foray into a beauty look or trend

#### #Nowfollowing

In conversation with a cool social media star

# 2017 Publishing Schedule

Issue
March
June
July
September
October
November

Theme
Spring
Spring/Summer
Summer
Fall/TIFF
Winter
Holiday

Distribution Date
March 6-10
June 5-9
July 10-14
September 11-15
October 16-20
November 20-24

Material Deadline
February 16
May 12
June 16
August 24
September 27
November 2

Ad Closing
January 24
April 26
May 31
August 9
September 6
October 17

## **Full-Page Advertising Rates**

Local Full Page				
City	1X	4X	12X	
Toronto	\$5000	\$4200	\$3600	
Vancouver	\$2900	\$2500	\$2250	
Calgary	\$1950	\$1650	\$1500	
Edmonton	\$1950	\$1650	\$1500	
Ottawa	\$1650	\$1400	\$1250	

National				
Ad Unit	1X	4X	12X	
Full page	\$12500	\$10500	\$9000	
IFC	\$14500	\$12250	\$10500	
IBC	\$13000	\$11000	\$9500	
OBC	\$16250	\$13750	\$11750	
DPS	\$22500	\$18875	\$16200	
FULL-PAGE + 1/3 COLUMN ADJACENCY				
	\$17500	\$14875	\$12625	

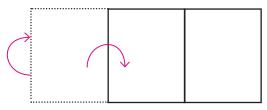
#### Ad Specs Full-page ad size

**Trim:**  $8.875 \times 10.75$  | **Bleed:**  $9.125 \times 11$ 

DPS: Please supply as two separate full-size pages

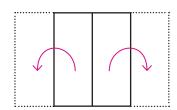
- **1.** The Kit is printed on 38lb coated, 76 bright stock using the standard heat-set, web lithographic process with medium CYMK ink coverage.
- 2. Images should be toned to SWOP standards for heat-set printing with a maximum total ink coverage (TAC) of 300% and a minimum image resolution of 300 DPI at the properly scaled size.
- **3.** Ads should be supplied as final, composed, complete, single page, PDFs to the PDF/x-1a:2001 standard for direct output with all final images and fonts embedded.
- **4.** If required, you may supply native/working files in an acceptable format. The Kit is produced using Adobe CS 6. Working files must include all fonts, images and design files in a compatible format.
- **5.** All ads supplied should be created to the correct size. The Kit does not "float" smaller ads in the space booked.

## **Special Executions**



**COVER GATEFOLD**TOTAL AD PAGES: 4 (INCLUDES IFC)

National: \$56,125



**COVER FRENCH DOOR** TOTAL AD PAGES: 2

National: \$36,125

#### **National:**

- Inserted Scent Strips \$100 CPM + minimum 1 full national page to run behind scent strip
- Inside Issue BRC tip-on \$125 CPM + DPS
- Sample polybag \$125 CPM + OBC
- Sample Hand-out \$300 CPM + minimum 1 full national page
- Branded Dressing of Handlers \$5,000 (plus attire) + minimum 1 full national page

## Material can be uploaded to

ftp.star.com
Username: kituser
Password: k!tftpUs3r

#### **CONTACT**

Name: Evie Begy, Collab Director Number:

416-869-4134 **Email:** eb@thekit.ca

#### Rates on request:

- Augmented Reality
- Cover Garage Door
- Centre Spread Double Gatefold (8 ad pages)
- Centre Spread Gatefold (4 ad pages)
- Cover Z-Gate Fold

\*Inquiries regarding custom executions are welcome.